

# NEWSFLASH 02

**FASILIS: Stimulating new business development in Human Health**

March 2010, edition

[www.fasilis.eu](http://www.fasilis.eu)

FASILIS (Facility Sharing in Life Sciences) is an international pilot project creating transnational links between SMEs and a European network of state-of-the-art facilities in six regions in The Netherlands, Belgium, England, Germany and Denmark. Part of the project is a voucher scheme. SMEs can apply for a voucher, worth €6.000,-, to buy an innovation service from a state-of-the-art facility in one of the participating FASILIS regions.

**FREE  
FASILIS  
SNACK AT  
BIOMEDICA**

Click here to print  
the voucher at  
the last page.

## Call for vouchers opens march 10

On March 10, 2010 the call for vouchers will open. The vouchers offer SMEs working in the field of *Human health* the opportunity to buy an innovation service from a state-of-the-art facility in one of the participating FASILIS regions. Services include for example the use of laboratories and state-of-the-art equipment, prototyping or testing.

Through the network of Regional Contact Points (see the contact details below), the FASILIS team can offer personal support and advice in finding the right facility for your project. You can also use the FASILIS catalogue on the FASILIS website to link up with a facility. Read more about the possibilities of these vouchers and the application procedure in this Newsflash.



## How to apply for a FASILIS voucher?

### Finding a facility

SMEs interested in using a service of one of the facilities in the FASILIS network can contact their [regional contact point](#) to discuss innovation questions and to find a facility to match their needs. The [FASILIS catalogue](#) gives an overview of the

facilities currently in the FASILIS network. SMEs with a clear idea of what they need can directly check this catalogue. The network continuously grows so if you cannot find what you are looking for, just call your Regional Contact Point.

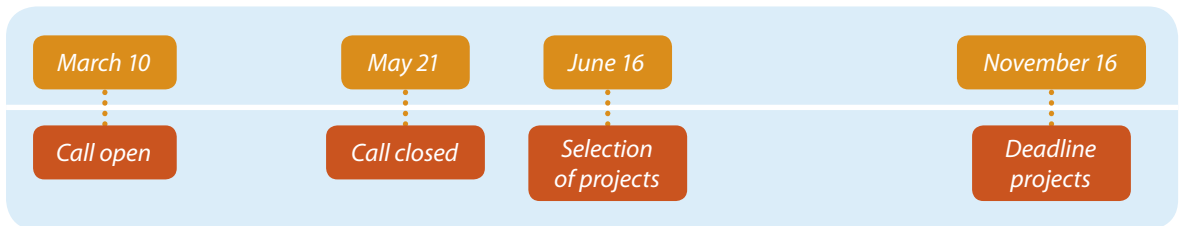
If the preferred facility is not in the database, but is located in one of the regions, please notify your Regional Contact Point. If the proposed facility is approved, it will be added to the online catalogue and will be eligible for cooperation in the voucher scheme.

### Submitting a project proposal

To apply for a voucher, SMEs will have to fill in a **short** application form. This application form is part of the application pack available on the [FASILIS](http://FASILIS) website from March 10 onwards.

Applications for vouchers have to be submitted by sending a complete application in a single stage. Proposals must be sent by e-mail to the FASILIS lead partner (see website and application pack for details) by 17.00 PM Central European Time on the closing date of the call on Friday May 21, 2010.

### Important dates



## Matchmaking calendar

[www.fasilis.eu/matchmaking-events](http://www.fasilis.eu/matchmaking-events)

### The Netherlands

#### ◆ Health Valley event

Wednesday 17<sup>th</sup> March, 2010, Time: 9:00 - 17:00

### Belgium, Germany and the Netherlands

#### ◆ FASILIS will be at the BioMedica, visit us at our stand!

Date: 17<sup>th</sup> and 18<sup>th</sup> March, 2010, Time: 9:00 - 17:00

### Germany

#### ◆ STERN matchmaking event

Date: Tuesday 23<sup>rd</sup> March, 2010, Time: 16:30 - 18:30

## In the Spotlight

In the spotlight showcases facilities and SMEs participating in FASILIS. Interested in connecting with a facility of company? Call your regional contact point. This newsflash we introduce NYtor a company in Nijmegen, the Netherlands.

Founded in 2007, NYtor is a contract research laboratory specialized in molecular diagnostics. NYtor works in close collaboration with HANbiocentre, a contract research and



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education organization within the HAN University. This gives small scale companies direct access to the facilities and expertise of the university. Besides HANbiocentre, NYtor collaborates with [Bio-Rad](#), [Biolegio](#) and the [Department of Molecular Genetics of the PHRI in Newark \(USA\)](#).

NYtor specializes in tailor-made applications and solutions and offers its service to companies in the Netherlands. By joining the FASILIS network NYtor can promote their services to European companies. The network makes it easier to find new connections and increases the chance to be found by others. NYtor hopes that projects starting with a FASILIS voucher will be the beginning of long-term collaborations.

Even though the call for vouchers starts on March 10, a connection has already been established between NYtor and a Belgium company called [BioXpr](#). NYtor's expertise on molecular beacons will make BioXpr's in-silico design of Molecular Beacons more robust and reliable and therefore improving accuracy and specificity of qPCR (quantitative real time polymerase chain) reactions. The outcome of the collaboration is bound to be of high benefit to many users involved in the molecular diagnostics market.

The collaboration will work both ways: NYtor expects to be able to benefit from the improved qPCR software in future projects as well!

## News

# Busy second FASILIS matchmaking event in Copenhagen

Originally the number of attendees was limited to 60, David Featherston stretched it to 75 and in the end Morten Mølgaard Jensen of COBIS collected all chairs available in the building to seat 85 SMEs and other interested parties!

At the event, several national and international funding programs were introduced, giving the Danish audience a extensive overview of the available opportunities. For those who could not attend, the presentations can be found at the [BioLogue website](#).

After the presentations the FASILIS delegates, including facility representatives Catherine Sadzot of GIGA in Liege and Alexander Willemse of Bioconnection in North-Brabant, had the opportunity



to talk with Danish companies about their innovation questions while enjoying sushi and beer. Several first connections for promising voucher applications have been made during this matchmaking event.



## Liege and North-Brabant matchmaking events

On 2 and 3 March Belgian and Dutch SMEs were invited to their regional matchmaking events. The opportunity for SMEs to meet the FASILIS team and with facilities like HAS Knowledge Transfer from North-Brabant which was present in Liege, proved its value again. Michael Broadbent from South-East England took home several interesting voucher ideas from the Dutch meeting.

Speaking to regional representatives and facilities in person is a chance not to be missed. There are two further possibilities to meet FASILIS in person:

## Last chance for Dutch, Belgium and German SMEs

Dutch SMEs who would like to discuss their innovation question with one of us, can either visit the Health Valley event on March 17 or BioMedica on March 17 and 18. Belgium and German SMEs are also welcome to visit us at the BioMedica.

Visitors of BioMedica can print out the voucher at the end of this newsflash to get a FASILIS snack!

German SMEs in the STERN region are welcome to visit the matchmaking event in Stuttgart on March 24. Information about these events can be found at the FASILIS website.



### Regional contact points

Each region has a FASILIS contact point. Please contact the one nearby you.

#### Eastern Netherlands Health Valley

Jeanine Brok  
oost@fasilis.eu  
+31 24 355 87 37

#### North-Brabant LifetecZONE cluster

Ria Hein  
bom@fasilis.eu  
+31 6 52 607 187

#### Medicon Valley in the Øresund region

David Featherston  
biologue@fasilis.eu  
+45 35 32 6574

#### South East England Health technology cluster

Haley Dwyer  
sehta@fasilis.eu  
+44 845 130 8179

#### Stuttgart Bioregion STERN

Manfred Kauer  
stern@fasilis.eu  
+49 711 870 354 26

#### Wallonia BioLiege

Julie Marlier  
bioliege@fasilis.eu  
+32 4 349 85 36

FASILIS is an innovation project, part of the European INTERREG IVB-programma for North West Europe. Participating health clusters are:



N.V. Brabantse Ontwikkelings Maatschappij

# Fa8ilis

Facility Sharing in Life Sciences

## **FREE COFFEE / TEA AND FASILIS SNACK**

BIOMEDICA 18 MARCH 2010

Visit us at the FASILIS booth at the Biomedica on Thursday March 18, 2010. Bring this voucher and grab a free cup of coffee or tea and a FASILIS snack!

**Event:** Biomedica  
**Date:** Thursday 18 March 2010  
**Time:** Between 11.00h and 12.30h CET  
**Value:** Free cup-of-coffee or tea  
+ FASILIS snack

# VOUCHER